

Message Text

UNCLASSIFIED

PAGE 01 BELGRA 01464 271428Z

44

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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P R 271330Z MAR 75
FM AMEMBASSY BELGRADE
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 2364
AMCONSUL ZAGREB

UNCLAS BELGRADE 1464

E.O. 11652: N/A
TAGS: BEXP YO
SUBJ: MAJOR PROJECT OPPORTUNITY: EQUIPMENT FOR ZORKA
CHEMICAL ENTERPRISE.

REF: BELGRADE 0952

1. REFETL REPORTED MAJOR PROJECT OPPORTUNITY TO PROVIDE EQUIPMENT FOR STEEL COATING PLANT. EMBASSY CONTACTED TODAY BY JUGOMETAL, SECOND LARGEST YUGOSLAV ENTERPRISE AND YUGOSLAV CONTRACTOR FOR THIS PROJECT. JUGOMETAL OFFICIAL DISAPPOINTED AT LACK OF RESPONSE TO DATE TO THIS TENDER FROM U.S. SUPPLIERS. JUGOMETAL IS VERY INTERESTED IN U.S. EQUIPMENT FOR PROJECT, AND PLANS TO SEND DELEGATION TO VISIT SUPPLIERS IN U.S. AS SOON AS PROPOSALS RECEIVED. JUGOMETAL OFFICIAL ALSO EXPRESSED WILLINGNESS TO DELAY BID DEADLINE, IF INTERESTING PROPOSALS RECEIVED FROM U.S. FIRMS. PROJECT IS VALUED AT APPROXIMATELY US \$20 MILLION.

2. ACTION REQUESTED: MEPD IS REQUESTED TO CONTACT POTENTIALLY INTERESTED U.S. FIRMS AND ENCOURAGE THEM TO CONTACT ASAP TOMISLAV VELENTA, PROJECT DIRECTOR, JUGOMETAL, DELIGRADSKA 28/IX, 11000 BELGRADE, YUGOSLAVIA. TELEX: 12225. TELEPHONE: 642-471 (BELGRADE).
MILLER

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NNN

Message Attributes

Automatic Decaptioning: X
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Disposition Approved on Date:
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Disposition Event:
Disposition History: n/a
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